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Endeca Reports Record Q1 Revenue, Plans to Create Hundreds of New Jobs

CAMBRIDGE, Mass. – May 31, 2007 – [Endeca](#), an enterprise information access software company, today announced that it achieved record revenues on 92 percent year-over-year revenue growth in the first quarter. Recently named the fastest growing private company in Massachusetts with three-year revenue growth exceeding 1066 percent, Endeca also added 70 new positions during the quarter and announced plans to add several hundred more positions worldwide.

“We had predicted that 2007 would be a transformational year for Endeca and the information access market at large,” said Steve Papa, chief executive officer of Endeca. “During the first quarter we saw a variety of evidence – new types of customer engagements, new channel opportunities, new applications of our software – that suggests an accelerated pace of change in the market. Our investments over the past few years have put us in a unique and highly favorable position to capitalize on this transition and the emergence of new market opportunities.”

Q1 2007 Highlights Include:

- **Signed dozens of new customers and expanded the use of the Endeca Information Access Platform within the installed base:** included key wins with market leaders and respected organizations like ***BT Group, The Children’s Place, Dell, the Defense Intelligence Agency, Simon & Schuster, and Triangle Research Libraries Network***
- **Named fastest growing private company in Massachusetts in an annual ranking by the Boston Business Journal:** Ranking based on three year revenue growth
- **Named finalist for Copernican Award, recognizing customer-centric organizations:** Annual award given by New York-based customer experience consultancy Creative Good; past winners include ***Google, Netflix, JetBlue, TiVo***
- **Named as one of 20 to Watch in 2007 by Outsell, Inc.:** Identified as one of 20 companies that will shake up the information and publishing industries in 2007, according to a new report from [EPS](#), an [Outsell, Inc.](#) company. Endeca joins other rapid growth companies like Digg, Facebook, Mozilla FireFox, Salesforce.com (NYSE: CRM), Second Life and YouTube (now owned by Google, NASDAQ: GOOG).

About Endeca

Endeca is a next-generation information access company, uniting the ease of search with the analytical power of business intelligence. Combining patented intellectual property, breakthrough science and a deep focus on user experience, the Endeca Information Access Platform helps people find, analyze and understand information in ways never before possible. Leading global organizations like ABN AMRO, Bank of America, Boeing, Cox Newspapers, Dice, The (US) Defense Intelligence Agency, The Home Depot, Hyatt, IBM, John Deere, The Library of Congress, Nike, and Walmart.com rely on Endeca to power business-critical applications that increase revenue, reduce costs and streamline operations.

Headquartered in Cambridge, MA, USA, Endeca is a private company with worldwide operations. For more information: www.endeca.com or info@endeca.com.

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